# **BALANCE SHEET**

UNAUDITED September 30 2006

AUDITED December 31 2005

Note

Rupees in thousand

Authorised capital (50,000,000 shares @ Rs.10 each)	500,000	500,000
Paid up capital (20,000,000 shares @ Rs.10 each) Accumulated profit / (loss) TOTAL EQUITY	200,000 11,991 211,991	200,000 (2,042) 197,958
Underwriting provisions		
Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned Total underwriting provisions	54,979 192,218 13,821 261,018	44,386 124,530 9,978
Liabilities against assets subject to finance leased	11,367	10,656
Creditors and accruals		
Amounts due to other insurers/reinsurers Other creditors and accruals Taxation - provision less payments Sundry creditors  TOTAL LIABILITIES	65,116 10,634 1,397 11,466 88,613 360,998	39,140 2,762 587 16,722 59,211 248,761
TOTAL EQUITY AND LIABILITIES	572,989	446,719

# AS AT SEPTMBER 30, 2006

Cash and bank deposits		
Cash and other equivalents	381	102
Current and other accounts	166,767	171,719
Deposits maturing within 12 months	2,500	1,000
Deposits maturing after 12 months	20,000	20,000
	189,648	192,821
Investments	24,775	10,044
Other assets		
Premiums due but unpaid	91,660	67,735
Amounts due from other insurers/ reinsurers	98,023	37,937
Accrued interest	2,231	3,576
Reinsurance recoveries against outstanding claims	16,661	25,049
Deferred commission expense	18,562	12,955
Other deferred acquisition costs	30,722	25,812
Prepaid reinsurance premium	72,583	43,478
Advances, deposits, prepayments and other receivables	5,745	5,420
	336,187	221,962
Fixed assets Tangible and intangible 4		
Furniture & fixtures 4	4,010	3,503
Office equipment	1,523	1,061
Computers	1,567	1,634
Motor vehicles	4,428	1,437
Leased vehicles	10,559	13,091
Computer software - intangible	292	1,166
Computer software manipole	22,379	21,892
	22,577	21,072

UNAUDITED

September 30

2006

Note

AUDITED December 31

2005

Rupees in thousand

TOTAL ASSETS

446,719

572,989

# PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

	FOR THE PERIOD ENDED SEPTEMBER 30, 2006								
	Fire &	Marine, Aviation &	Motor	0, 2006 — Miscellaneous		ended September 30 2005			
Not	e Property	Transport	- Rupees in th	ousand —	Aggregate	Aggregate			
Revenue account									
Net premium revenue	3,774	5,068	31,913	15,872	56,627	25,951			
Administrative surcharge	4,306	388 5,456	1,362 33,275	364 16,236	2,646 59,273	1,553 27,504			
Net claims	(4,966)	(2,855)	(20,553)	(5,634)	(34,008)	(17,286)			
Expenses	(4,693)	(733)	(3,367)	(5,858)	(14,651)	(10,064)			
Net commission	444	235	(2,363)	45	(1,639)	(1,078)			
Underwriting result	(4,909)	2,103	6,992	4,789	8,975	(924)			
Investment income					5,544	2,773			
General and administration expen	ises				(4,475)	(3,393)			
Profit / (loss) before tax					10,044	(1,544)			
Provision for taxation					(1,076)	-			
Profit / (loss) after tax					8,968	(1,544)			
Profit and loss appropriation ac	ccount								
Balance unappropriated profit/	(loss) at the beginning	of the quarter			3,023	(7,701)			
Profit after tax for the period					8,968	(1,544)			
Balance unappropriated profit/	(loss) at the end of the	quarter			11,991	(9,245)			
		— Pariod ar	tdad Santambar 30	2006		Period ended September 30			
Revenue account		— Period er	nded September 30	, 2006		ended			
Revenue account  Net premium revenue	14 932		-		150.978	ended September 30 2005 Aggregate			
Revenue account  Net premium revenue Administrative Surcharge	14,932 1,460 16,392	15,351 1,107	87,951 4,125	32,744 778	150,978 7,470 158,448	ended September 30 2005 Aggregate 48,951 3,750			
Net premium revenue Administrative Surcharge	1,460 16,392	15,351 1,107 16,458	87,951 4,125 92,076	32,744 778 33,522	7,470 158,448	ended September 30 2005 Aggregate 48,951 3,750 52,701			
Net premium revenue Administrative Surcharge Net claims	1,460 16,392 (10,228)	15,351 1,107 16,458 (7,764)	87,951 4,125 92,076 (57,477)	32,744 778 33,522 (19,174)	7,470 158,448 (94,643)	ended September 30 2005 Aggregate 48,951 3,750 52,701 (31,421)			
Net premium revenue Administrative Surcharge	1,460 16,392	15,351 1,107 16,458 (7,764) (5,839)	87,951 4,125 92,076 (57,477) (17,890)	32,744 778 33,522 (19,174) (9,952)	7,470 158,448 (94,643) (46,153)	ended September 30 2005 Aggregate 48,951 3,750 52,701 (31,421) (22,948)			
Net premium revenue Administrative Surcharge Net claims Expenses Net commission	1,460 16,392 (10,228) (12,472) 700	15,351 1,107 16,458 (7,764) (5,839)	87,951 4,125 92,076 (57,477) (17,890) (5,988)	32,744 778 33,522 (19,174) (9,952) 62	7,470 158,448 (94,643) (46,153) (5,600)	ended September 30 2005 Aggregate 48,951 3,750 52,701 (31,421) (22,948) (1,913)			
Net premium revenue Administrative Surcharge Net claims Expenses	1,460 16,392 (10,228) (12,472)	15,351 1,107 16,458 (7,764) (5,839)	87,951 4,125 92,076 (57,477) (17,890)	32,744 778 33,522 (19,174) (9,952)	7,470 158,448 (94,643) (46,153)	ended September 30 2005 Aggregate 48,951 3,750 52,701 (31,421) (22,948)			
Net premium revenue Administrative Surcharge Net claims Expenses Net commission Underwriting result Investment income	1,460 16,392 (10,228) (12,472) 700 (5,608)	15,351 1,107 16,458 (7,764) (5,839)	87,951 4,125 92,076 (57,477) (17,890) (5,988)	32,744 778 33,522 (19,174) (9,952) 62	7,470 158,448 (94,643) (46,153) (5,600)	cended September 30 2005 Aggregate 48,951 3,750 52,701 (31,421) (22,948) (1,913) (3,581) 6,853			
Net premium revenue Administrative Surcharge Net claims Expenses Net commission Underwriting result	1,460 16,392 (10,228) (12,472) 700 (5,608)	15,351 1,107 16,458 (7,764) (5,839)	87,951 4,125 92,076 (57,477) (17,890) (5,988)	32,744 778 33,522 (19,174) (9,952) 62	7,470 158,448 (94,643) (46,153) (5,600) 12,052	ended September 30 2005 Aggregate 48,951 3,750 52,701 (31,421) (22,948) (1,913) (3,581)			
Net premium revenue Administrative Surcharge Net claims Expenses Net commission Underwriting result Investment income General and administration expen	1,460 16,392 (10,228) (12,472) 700 (5,608)	15,351 1,107 16,458 (7,764) (5,839)	87,951 4,125 92,076 (57,477) (17,890) (5,988)	32,744 778 33,522 (19,174) (9,952) 62	7,470 158,448 (94,643) (46,153) (5,600) 12,052 15,257 (10,602)	ended September 30 2005 Aggregate 48,951 3,750 52,701 (31,421) (22,948) (1,913) (3,581) 6,853 (8,907)			
Net premium revenue Administrative Surcharge  Net claims  Expenses  Net commission  Underwriting result  Investment income  General and administration expen  Profit / (loss) before tax	1,460 16,392 (10,228) (12,472) 700 (5,608)	15,351 1,107 16,458 (7,764) (5,839)	87,951 4,125 92,076 (57,477) (17,890) (5,988)	32,744 778 33,522 (19,174) (9,952) 62	7,470 158,448 (94,643) (46,153) (5,600) 12,052 15,257 (10,602)	ended September 30 2005 Aggregate 48,951 3,750 52,701 (31,421) (22,948) (1,913) (3,581) 6,853 (8,907)			
Net premium revenue Administrative Surcharge  Net claims  Expenses  Net commission  Underwriting result  Investment income  General and administration expen  Profit / (loss) before tax  Provision for taxation  Profit / (loss) after tax	1,460 16,392 (10,228) (12,472) 700 (5,608)	15,351 1,107 16,458 (7,764) (5,839)	87,951 4,125 92,076 (57,477) (17,890) (5,988)	32,744 778 33,522 (19,174) (9,952) 62	7,470 158,448 (94,643) (46,153) (5,600) 12,052 15,257 (10,602) 16,707 (2,674)	cended September 30 2005 Aggregate  48,951 3,750 52,701 (31,421) (22,948) (1,913) (3,581) 6,853 (8,907) (5,635)			
Net premium revenue Administrative Surcharge  Net claims  Expenses  Net commission  Underwriting result Investment income  General and administration expen  Profit / (loss) before tax  Provision for taxation  Profit / (loss) after tax  Profit and loss appropriation acceptance.	1,460 16,392 (10,228) (12,472) 700 (5,608)	15,351 1,107 16,458 (7,764) (5,839) (374) 2,481	87,951 4,125 92,076 (57,477) (17,890) (5,988)	32,744 778 33,522 (19,174) (9,952) 62	7,470 158,448 (94,643) (46,153) (5,600) 12,052 15,257 (10,602) 16,707 (2,674)	cended September 30 2005 Aggregate 48,951 3,750 52,701 (31,421) (22,948) (1,913) (3,581) 6,853 (8,907) (5,635) - (5,635)			
Net premium revenue Administrative Surcharge  Net claims Expenses Net commission Underwriting result Investment income General and administration expen Profit / (loss) before tax Provision for taxation Profit / (loss) after tax  Profit and loss appropriation ac Balance unappropriated profit/	1,460 16,392 (10,228) (12,472) 700 (5,608)	15,351 1,107 16,458 (7,764) (5,839) (374) 2,481	87,951 4,125 92,076 (57,477) (17,890) (5,988)	32,744 778 33,522 (19,174) (9,952) 62	7,470 158,448 (94,643) (46,153) (5,600) 12,052 15,257 (10,602) 16,707 (2,674) 14,033	cended September 30 2005 Aggregate  48,951 3,750 52,701 (31,421) (22,948) (1,913) (3,581) 6,853 (8,907) (5,635) - (5,635)			
Net premium revenue Administrative Surcharge  Net claims Expenses  Net commission Underwriting result Investment income General and administration expen Profit / (loss) before tax Provision for taxation Profit / (loss) after tax  Profit and loss appropriation ac Balance unappropriated profit/ Profit after tax for the period	1,460 16,392 (10,228) (12,472) 700 (5,608)	15,351 1,107 16,458 (7,764) (5,839) (374) 2,481	87,951 4,125 92,076 (57,477) (17,890) (5,988)	32,744 778 33,522 (19,174) (9,952) 62	7,470 158,448 (94,643) (46,153) (5,600) 12,052 15,257 (10,602) 16,707 (2,674) 14,033	cended September 30 2005 Aggregate  48,951 3,750 52,701 (31,421) (22,948) (1,913) (3,581) 6,853 (8,907) (5,635) - (5,635) (3,610) (5,635)			
Net premium revenue Administrative Surcharge  Net claims Expenses  Net commission Underwriting result Investment income General and administration expen Profit / (loss) before tax Provision for taxation Profit / (loss) after tax  Profit and loss appropriated profit/ Profit after tax for the period Balance unappropriated profit/	1,460 16,392 (10,228) (12,472) 700 (5,608)	15,351 1,107 16,458 (7,764) (5,839) (374) 2,481	87,951 4,125 92,076 (57,477) (17,890) (5,988)	32,744 778 33,522 (19,174) (9,952) 62	7,470 158,448 (94,643) (46,153) (5,600) 12,052 15,257 (10,602) 16,707 (2,674) 14,033	cended September 30 2005 Aggregate  48,951 3,750 52,701 (31,421) (22,948) (1,913) (3,581) 6,853 (8,907) (5,635) - (5,635)			

Muhammad	Monammad	Mohammed	
Hussain Hirji	Latif	Basheer Janmohammed	Ahmed Salahuddin
Director	Director	Chairman	CEO & Principal Officer

# STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

### FOR THE PERIOD ENDED SEPTEMBER 30, 2006

Rupees in thousand Share Capital Reserve Total Issued, Unappropriated subscribed profit / and paid-up (loss) Balance as at January 1, 2005 200,000 196,390 (3,610)Loss for the period (5,635)(5,635)Balance as at September 30, 2005 200,000 (9,245)190,755 Balance as at January 1, 2006 200,000 (2,042)197,958 Profit for the period 14,033 14,033 200,000 Balance as at September 30, 2005 11,991 211,991

# STATEMENT OF CASH FLOWS (UNAUDITED)

### FOR THE PERIOD ENDED SEPTEMBER 30, 2006

September 2006

September 2005

Rupees in thousand

#### **Operating Cash Flows**

#### a) Underwriting activities

Premiums received Reinsurance premiums paid Claims paid Reinsurance and other recoveries received Commissions paid Commissions received Net cash flow from underwriting activities	275,486 (125,022) (113,803) 38,141 (39,877) 22,832 57,757	123,585 (67,600) (19,029) 4,495 (7,373) 19,592 53,670
b) Other operating activities		
Income tax paid General management expenses paid Other operating receipts Other operating payments Bank charges Net cash flow from other operating activities	(1,864) (52,313) 2,791 (905) (190) (52,481)	(598) (39,721) 2,202 (931) (78) (39,126)
Total cash flow from all operating activities	5,276	14,544
Investment Activities		
Profit / return received Payments for investments and deposits Dividend income Proceeds from disposal of investments Fixed capital expenditure	13,559 (952,824) 3,042 938,093 (7,617)	5,568 - - - (9,134)
Total cash flow from investing activities	(5,747)	(3,566)
Financing Activities		
Lease rentals paid Payment of lease deposits	(2,702)	(2,667) (194)
Net cash inflow/outflow from all activities	(3,173)	8,117
Cash at the beginning of the year	192,821	195,396
Cash at the end of the period	189,648	203,513

# STATEMENT OF CASH FLOWS (UNAUDITED)

### FOR THE PERIOD ENDED SEPTEMBER 30, 2006

September 30 September 30 2006 2005 Rupees in thousand

#### Reconciliation to Profit and Loss Account

Operating cash flows	5,276	14,544
Depreciation expense	(5,845)	(4,297)
Amortization	(875)	(875)
Investment Income	15,257	6,853
Financial charges	(573)	(780)
(Decrease)/increase in assets other than cash	62,884	74,841
(Increase)/decrease in reserves for unexpired risk	(38,582)	(46,929)
(Increase)/decrease in liabilities other than running finance	(23,509)	(48,992)
Profit / (loss) after taxation	14,033	(5,635)

#### Definition of cash

Cash in hand and at banks, stamps in hand and short term placements with banks

#### Cash for the purposes of the Statement of Cash Flows consists of:

### Cash and other equivalents

Cash in hand	86	50
Stamps in hand	295	84
PLS accounts	166,767	182,379
Deposits maturing within 12 months		
Term deposit receipt	2,500	1,000
Deposits maturing after 12 months		
Statutory deposit with State Bank of Pakistan	20,000	20,000
	189,648	203,513

Muhammad	Mohammad	Mohammed	
Hussain Hirji	Latif	Basheer Janmohammed	Ahmed Salahuddin
Director	Director	Chairman	CEO & Principal Officer

# STATEMENT OF PREMIUMS (UNAUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2006

Business underwr	itten inside Pakistan	Quarter ended September 30, 2006						Quarter ended			
Clas	s	Premiums written	Unearned pren Opening	nium reserve Closing	Premiums earned	Reinsurance ceded  Rupees in the	Prepaid reinsura cede Opening		Reinsurance expense	Net premium revenue	September 30 2005 Net premium revenue
Direct and facult											
1	Fire and Property Damage	46,882	39,226	60,735	25,373	40,474	28,515	47,390	21,599	3,774	3,241
2	Marine, Aviation and Transport	9,635	7,741	6,471	10,905	5,324	3,824	3,311	5,837	5,068	3,291
3	Motor	34,436	73,159	75,102	32,493	464	2,889	2,773	580	31,913	16,396
4	Miscellaneous	56,654	18,258	49,910	25,002	21,559	6,680	19,109	9,130	15,872	3,023
	Total	147,607	138,384	192,218	93,773	67,821	41,908	72,583	37,146	56,627	25,951
					——— Period	ended September 30, 2	2006 ————				Period ended September 30 2005
Direct and facult											
1	Fire and Property Damage	87,760	42,837	60,735	69,862	70,970	31,350	47,390	54,930	14,932	5,613
2	Marine, Aviation and Transport	35,561	4,715	6,471	33,805	18,992	2,773	3,311	18,454	15,351	5,788
3	Motor	113,909	52,651	75,102	91,458	5,314	966	2,773	3,507	87,951	32,336
4	Miscellaneous	77,353	24,327	49,910	51,770	29,746	8,389	19,109	19,026	32,744	5,214
	Total	314,583	124,530	192,218	246,895	125,022	43,478	72,583	95,917	150,978	48,951